

SEVEN RETIREMENT PLANNING STRATEGIES FOR DERMATOLOGISTS

By James M. Dahle, MD & Lawrence B. Keller, CLU, ChFC, CFP®

Retirement planning focuses on saving money today in order to provide a lifestyle for you and your family in the future, when you decide to slow down or stop practicing dermatology altogether. If you want to retire comfortably, you need to live below your means in order to invest, reduce your debts, and increase your net worth. This article will provide you with seven strategies to help you achieve that goal.

1) Set a goal

The first step is to determine your goal — the more specific the better. How much money do you want to have each year in retirement and when do you want to retire? We all know this answer is likely to change throughout your career, but seeing the end from the beginning goes a long way toward achieving your goals.

A typical physician can retire quite comfortably on 30 to 60 percent of his or her pre-retirement income. You'll pay less in taxes, have no need for retirement savings, be free of your mortgage, and have the kids out of the house and, hopefully, out of college or graduate school. Visit <http://whitecoatinvestor.com/percentage-of-current-income-needed-in-retirement/> for thoughts related to the percentage of current income needed in retirement for physicians.

2) Start early

Let's look at a dermatologist who wants to be able to spend \$100,000 per year in retirement (and expects \$25,000 from Social Security). He will need a portfolio of \$1,875,000 (based on a 4 percent withdrawal rate) in today's dollars, and he achieves an average return of 5 percent per year (after expenses, taxes, and inflation), he

would need to save approximately \$27,000 per year (increased each year at the rate of inflation). However, if he waited until age 50 to start, he would have to save approximately \$83,000 per year to ensure the same income in retirement.

3) Apply a reasonable rate of return

Many physicians mistakenly assume their investments will grow at a rate of 10 percent or more per year. The truth is that after investment expenses, taxes, and inflation, a typical portfolio is likely to grow at only 4 to 5 percent per year. That means you have to start earlier and save more money than most physicians believe.

4) Minimize your expenses

The less you pay in advisory fees, commissions, and management fees, the more money you keep. Many physicians find that having most or all of their retirement funds invested in a few diversified, low-cost index funds helps them minimize their investment expenses and portfolio complexity, while still capturing market returns.

5) Minimize your taxes

Your most significant investment expense is likely to remain your tax bill. Maximizing your use of 401(k) plans, 403(b) plans, 457 plans, profit sharing plans, and defined benefit plans will not only reduce your taxes initially but will allow your money to grow on

a tax-deferred basis.

We also recommend that dermatologists take advantage of Roth IRAs. Although you might think your income is too high to allow you to contribute, you can take advantage of a loophole that allows anyone to convert a non-deductible traditional IRA to a Roth IRA regardless of their income. You can learn more at <http://whitecoatinvestor.com/retirement-accounts/backdoor-roth-ira/>.

Although Roth IRAs don't save you anything on your current tax bill, they do provide tax-free growth and tax-free withdrawals in retirement, providing valuable tax diversification.

6) Saving 10 percent for retirement isn't enough

Dermatologists should also save 20 percent of their income towards retirement — starting the day they graduate from residency. While it's true that if you start early, you can save less, saving 20 percent provides flexibility for years where you might not be able to save as much, to allow for poor investment returns, or for a personal or financial catastrophe such as divorce or disability. If all goes well and none of these scenarios materialize, then you will be left with a wonderful choice: retire earlier or retire wealthier.

7) 4 percent withdrawal rate

A rule of thumb often used by financial

See **Retirement Planning** on page 7



James M. Dahle, MD (left), is a practicing board-certified emergency physician and editor of the website www.whitecoatinvestor.com, created to help those that wear the white coat get a "fair shake" on Wall Street. He provides investing and personal finance information to physicians, dentists, residents, students, and other highly-educated, busy professionals. He can be reached for questions or comments by email at editor@whitecoatinvestor.com.

Lawrence B. Keller, CLU, ChFC, CFP® (right) is the founder of Physician Financial Services, a New York-based firm specializing in income protection and wealth accumulation strategies for physicians. He can be reached for questions or comments at (516) 677-6211 or by email to Lkeller@physicianfinancialservices.com.



planners is that you can safely withdraw about 4 percent of your nest egg each year of retirement. This rule says, in essence, that you must save about 25 times your annual expenses, or that you can withdraw about 4 percent of your portfolio in the first year of retirement and then adjust that amount for inflation each year, with little chance of running out over a 30-year retirement.

Summary

Saving for retirement isn't as hard as you might think. Begin educating yourself now, set your goals, save early and often, minimize your investment expenses and taxes, and most

Articles in *Young Physician Focus* represent the perspective of the individuals author(s) and should not necessarily be construed as advice from the American Academy of Dermatology or the Young Physician Committee.

JAAD APPS AVAILABLE FOR IPAD AND IPHONE

Two new apps designed to let you access the *Journal of the American Academy of Dermatology* anywhere, anytime are now available. The apps provide full access to the journal in convenient tablet or smartphone versions.

To download the iPad app search "Journal of the American Academy of Dermatology" in the Apple App Store.

JAAD is accessible for the iPhone and Android phones via publisher Elsevier's HealthAdvance app. To download, search "HealthAdvance" within the Apple App Store or Google Play store. Once you have downloaded the app, select Browse at the bottom to locate *JAAD* among the variety of Elsevier journals included.

In order to access the full spectrum of *JAAD* content via the apps, members must register and claim access on the JAAD.org website. To claim access, visit www.jaad.org/content/mobileaccessinstructions. Be sure to follow the instructions numbered 1 through 5.

Details about the iPad and iPhone app features and instructions for use are also available at www.aad.org/member-tools-and-benefits/publications/jaad/jaad-apps.

RECOGNIZE SOMEONE?

The Academy recognizes and honors extraordinary dermatologists, and as readers of Young Physician Focus, we assume you are extraordinary or, likewise, know someone worthy of nomination. Take a look at the Academy's many recognition opportunities at www.aad.org/awards.

The AAD Volunteer Recognition program was designed to encourage volunteerism and recognize those who make the commitment to give back to the field of dermatology. Find out more at www.aad.org/VolunteerRecognitionProgram.

The Members Making a Difference award is the highest honor that a volunteer can receive in the Academy's Volunteer Recognition program. One award is given each month and the winner is profiled in *Dermatology World*. Learn more at: www.aad.org/MembersMakingADifference.

The American Academy of Dermatology has the distinguished honor of being selected as one of only five medical societies that were considered to administer the Arnold P. Gold Foundation Humanism in Medicine Award. The esteemed award is given to a practicing dermatologist who exemplifies compassionate, patient-centered care. Read more about the award here: www.aad.org/humanisminmedicine.

The Academy also confers a Master Dermatologist Award, recognizing an Academy member who, throughout the span of his or her career, has made significant contributions to the specialty of dermatology, as well as to the leadership and/or educational programs of the American Academy of Dermatology. More information can be found at www.aad.org/MasterDermatologist.



REGISTER TODAY!

AAD's Practice Management and Coding Course

Nov. 16-18, 2012

JW Marriott Desert Ridge
Phoenix, AZ



www.aad.org/PM